

RS

REAL STRATEGY

Commercial Real Estate Strategy
& Implementation Solutions

Klipfolio™



*World Exchange Plaza
111 Albert Street
17,000 Sq. Ft.*



COMPANY SIZE: 100-150



INDUSTRY: Cloud Software

CASE
STUDY





Klipfolio was growing fast and needed a home that would allow them to compete for the best talent in Ottawa. As a people focused company, having space that demonstrated the founders' commitment to making their company a great place to work was essential. Darren Fleming and his team helped Klipfolio find and create truly amazing space in a converted cinema that has the whole city talking. [They even get to bring their dogs to work.](#)

SERVICES PROVIDED

Strategic Planning
Transaction Management
Lease Negotiation
Financial Analysis
Market Intelligence

SOLUTION

Our client successfully relocated to World Exchange Plaza into eye popping space that still met their budget.

SIR BENTLEY (CHIEF CUDDLING OFFICER)



TEAM MEMBERS

Darren Fleming,
Broker

OUR CLIENT SAID

"We had the pleasure of working with Darren as he helped us find the perfect spot for our office and our employees. He was deeply familiar with the market and the stories behind each opportunity.

But perhaps most importantly, he was able to weave in an understanding of our culture and the future of our business, into everything he did. Genuine and driven."

*Allan Willie
CEO, Klipfolio*

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