



REAL STRATEGY

Commercial Real Estate Strategy
& Implementation Solutions



THE ASSOCIATION
OF FACULTIES
OF MEDICINE
OF CANADA



*2733 Lancaster Road,
Suite 100
13,618 Sq. Ft.
Multiple Transactions*



COMPANY SIZE: 35-50



INDUSTRY: Non-profit

*CASE
STUDY*





The AFMC found itself with an excess of office space and needed an expert team to successfully market the availability and negotiate a sub-lease with a replacement tenant. Real Strategy Advisors was able to rapidly spread the word regarding this amazing space and found a suitable tenant in near-record time.

SERVICES PROVIDED

Strategic Planning
Transaction Management
Lease Negotiation
Financial Analysis
Market Intelligence
Sublet Excess Space

ACHIEVEMENTS

Full Turn Key Construction
Amazing Natural Light
Tenant Friendly Lease

COLLABORATIVE SPACE



TEAM MEMBERS

Darren Fleming,
Broker

OUR CLIENT SAID

"The team was very apt at getting to know us right away, ensured all the initial communications were face-to-face, took the time to listen to our needs, helped us understand what we didn't know about the real estate market, allowed us to develop a relationship based on mutual respect and made us feel comfortable right from the start."

**Dr. Geneviève Moineau, MD,
FRCPC, President & CEO
AFMC**

Darren Fleming
Broker of Record
613.216.0130 ext 2
dfleming@realstrategy.com

Office:
1280 Baseline Road, Suite 200
Ottawa, ON
K2C 0A9

