

RS

REAL STRATEGY

Commercial Real Estate Strategy
& Implementation Solutions



CCC

Canadian Commercial Corporation
Corporation Commerciale Canadienne



Constitution Square
350 Albert Street
34,000 Sq. Ft.



COMPANY SIZE: 100-150



INDUSTRY: Non-profit

**CASE
STUDY**



The Canadian Commercial Corporation was considering a relocation of its headquarters in Downtown Ottawa and needed expert representation. As a federal crown corporation, competition for their tenancy would be fierce amongst local landlords.

Darren Fleming and his team negotiated market setting financial incentives and the lowest rent in the building.

SERVICES PROVIDED

Strategic Planning
Transaction Management
Lease Negotiation
Financial Analysis
Market Intelligence

ACHIEVEMENTS

\$2.4 Million cash inducement
15 month free rent period
Year 1 rent reduced by \$11.00/SF
Avoided \$1 Million in restoration costs

CONSTITUTION SQUARE



Darren Fleming
Broker of Record
613.216.0130 ext 2
dfleming@realstrategy.com

TEAM MEMBERS

Darren Fleming,
Broker

OUR CLIENT SAID

"Darren has assisted us in the past in monitoring and assessing our real estate needs and opportunities. He has impressed me with his client focused approach and professionalism."

I would recommend Darren to anyone seeking innovative and knowledgeable advice from experts who formulate strategies with a genuine focus on the needs of their clients."

Martin Zablocki,
President & CEO

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