



REAL STRATEGY

Commercial Real Estate Solutions



SICOTTE  
GUILBAULT®



5925 Jeanne D'Arc Boulevard,  
Unit 1 Ottawa, ON K1C 6V8  
9,638 Sq. Ft.

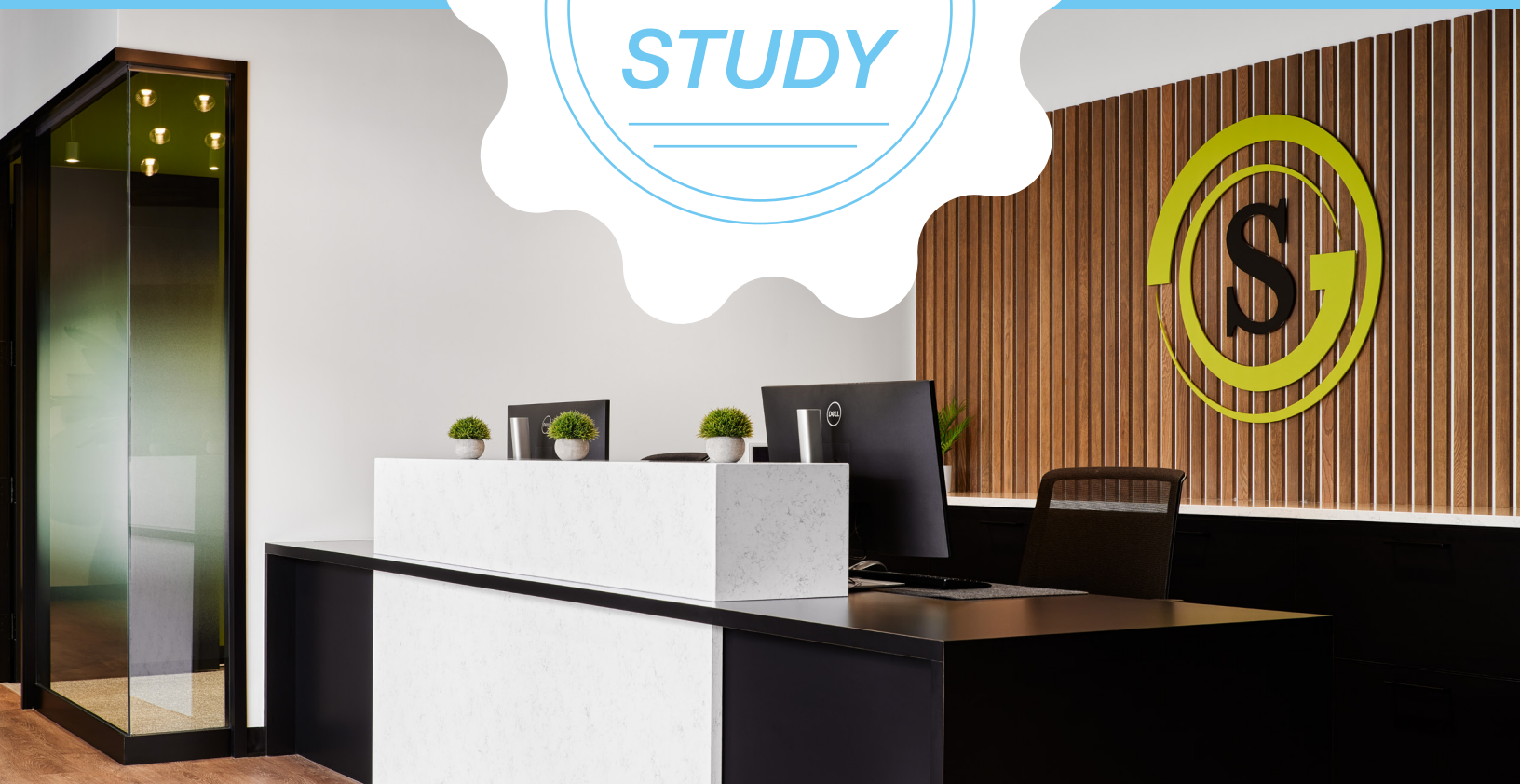


COMPANY SIZE: 80



INDUSTRY: Legal Services

## CASE STUDY



INCREDIBLE PEOPLE DESERVE AMAZING SPACE

## INTRO

Sicotte Guilbault is a full-service law firm offering corporate, commercial, municipal, employment, real estate, litigation and alternate dispute resolution, as well as family law.

Their team of 80 people, which is comprised of partners, lawyers, and additional staff, had outgrown their space which was no longer optimized for their current needs.

## SERVICES PROVIDED

Strategic Planning  
Transaction Management  
Lease Negotiation

## MAGNETIC SPACE

With our in-depth market knowledge and understanding of client needs, Real Strategy Advisors was able to help Sicotte Guilbault find and create a magnetic office space in a more modern building with a layout that enabled flexibility and collaboration. Real Strategy's unique approach allowed our client to negotiate very attractive rental rates and significant cash incentives of over 1 million dollars.



**Darren Fleming**  
Broker of Record  
613.216.0130 ext 2  
dfleming@realstrategy.com

## TEAM MEMBERS

Darren Fleming	Jared Jenicek	Naomi Carkner
Broker of Record	Real Strategist	Real Estate Agent

## OUR CLIENT SAID

*"Working with Real Strategy Advisors was great because commercial real estate is not our area of expertise and it was nice to have your team present us with space options so that we could really think outside of the box. Also, because you're involved from the beginning and throughout the process, during the design stages and everything, it felt as though the team was always there."*

*"I'd like to just say thank you to the entire team at Real Strategy. They've been very helpful along the way, staying in touch, and really keeping us informed. The communication has been great. So a big thank you to everybody!"*

**Sophie Parisien**  
(Chief Operating Officer, Sicotte Guilbault)



**Office:**  
1280 Baseline Road, Suite 200  
Ottawa, ON  
K2C 0A9